

XOPA

ENABLING WORKPLACE HAPPINESS





HIRING HAS
BEEN AN ART

WE MADE IT A SCIENCE

XOPA

ENABLING WORKPLACE HAPPINESS



HIGHEST LEVEL OF **OBJECTIVITY**

Eliminate Human Errors



PRECISION HIRING

20+ Years
Of Experience



14+ Million
Data

ACHIEVE

Highest level of
objectivity

MAXIMISE

Loyalty &
Performance

PREDICT

The best
cultural fit



HOW DOES IT WORK

XOPA AI + Algorithms



XOPA AI Smart Engineering Platform



Your Company's need + Past data



AI Enabled + Customized Platform



CURRENT CHALLENGES

| Organizations



How do I build a long term committed workforce?



How do I ensure I get best value for time and resources?



How do I predict I am hiring right?



Am I getting the best person for the job ?



How do we as an organization ensure every hire is free of subjectivity, human error and bias?



Are we able to get a transparent view of what the candidate really wants?



I should send out multiple applications as I will never know who will respond



I have no idea on what is happening to my application Its gone into a blackhole



These large rejection rates of my applications are demoralizing



I should grab what I am being offered, let me try this out till I find something better



None of these jobs are really my dream job or my ideal company



I am so tired of doing multiple applications, interviews, references and yet Its all so transactional



CURRENT CHALLENGES

| Students/Jobseekers



CURRENT CHALLENGES

| Institutes



Managing and maintaining relationship with companies



Manual time consuming process



What is the career trajectory of students and alumni



Lack of analytics and insight for future planning on curriculum



Dissatisfied students

THE NETWORK

EFFECT

Companies- Academia- Government...

+

Job Seekers - Students

DR IAN MCDONALD **CTO IN RESIDENCE, MICROSOFT**

"Microsoft is excited to see that XOPA has built an AI for recruitment that ensures the best candidate is selected for the job, and it removes unconscious bias from the process. Their proven technology takes a wide range of factors into it's model which mean that employees are also matched well to the job ensuring happier, better performing employees and longer retention. Having a diverse workforce has been proven to improve company financials and X0pa helps companies to achieve this"



Brief Intro

XOPA AI solutions for Corporates

- ➔ Internal hiring and job rotation, Succession planning
- ➔ External hiring, Graduate Hiring
- ➔ Engaging and re-employing senior workforce
- ➔ Engaging and re-employing women from break
- ➔ AI for accessibility (physical and mental health)



Brief Intro

XOPA AI solutions for Academia

- ➔ Internship allocations
- ➔ Scholarship selections
- ➔ Graduate Placements
- ➔ Overseas internship selections



XOPA AI for

ACCESSIBILITY

AI FOR GOOD

OUR SOLUTION

AI Virtual Mentor

01 Confidence building

Initialize the chat with relevant topics extracted from the person's profile. The autistic person will feel comfortable talking and will start building confidence.

02 Behaviour analyser

Combine both audio and video analytics to give recommendations on the person's body/hand/eye movement, tone and other speaking behaviour.

03 Content evaluator

Understand the content of the response, compliment the positive content and recommend further improvement on the sentiment, word choice and speech content.

04 Workplace simulator

Design the instruction to simulate the work activity, introduce abrupt communication and job tasks to gradually train the autistic candidate.





Our Promise

Accessible tool for recruitment process with fairer competition.

Fairness

Matching and recommendation based on profile, strengths and preferences. Any potential bias such as disability will be removed

Accessible

AI-powered virtual mentor for people with mild autism to communicate, learn and train to get a better experience in recruitment

USE CASES



01

AI FOR
ENTERPRISE

02

AI FOR
ACADEMIA

03

AI FOR
ACCESSIBILITY

CASE STUDIES # 1

Industry: Public Sector/ Government

MICROSITE



BUSINESS FINLAND/ IMDA SINGAPORE

Ministry of Economic Affairs
and Employment of Finland



USE CASE

Hire international deep tech talent for
companies in Finland. Events across
India first stop Bangalore and Mumbai



XOPA SOLUTION

16 companies in initial roll out, 55 jobs
created 450 candidates sign up.
Next roll out Nov 2019

Platform used as micro-site where the
organizations had their own unique
login and passwords, they could post
jobs and XOPA's AI engine matched the
relevant talent to the roles.



SINARMAS, INDONESIA



USE CASE

External Hiring of talent for their own organization



XOPA SOLUTION

Sinarmas created jobs that they were hiring and used XOPA's AI Sourcer to source candidates for their open roles. The Platform also helped in routing job applications and XOPA's AI engine matched the relevant talent to the roles.

Sinarmas also extensively uses XOPA's ATS (applicant tracking system) to build its talent pool and communicate seamlessly with the applicants as well as all the workflow features including interview scheduler, automated emails, video interviews and robotic process automation.

CASE STUDIES #2

Industry: Large Enterprise

EXTERNAL HIRING



CASE STUDIES # 3

Industry: Professional Services

EXECUTIVE SEARCH



E2i

Employment and Employability
Institute of Singapore, NTUC



USE CASE

Finding best fit jobs for jobs seekers



XOPA SOLUTION

300 candidates onboarded and growing to be matched with 600 jobs across 150 employers in Singapore. Jobs are added bi-weekly and candidates monthly.

The candidate to job matching algorithms are deployed for this solution.





NGEE ANN POLYTECHNIC FUNDED BY EDB



USE CASE

Matching students to Company Global Internships for 13 Polytechnics and their schools in Singapore



XOPA SOLUTION

Ngee Ann Polytechnic is the lead for this project by EDB to help their own students as well as 13 other polytechnics. Final year students are matched ideally to the jobs with enterprises looking to hire interns. These were not just to be based on grades of the students but also take into account the interests and passion of the students, their location preferences language requirements and amongst a number of other preferences of students and companies both.

XOPA used its campus product algorithms to do the job to profile matching as the first step and then used its patent "Two Sided Matching" to ensure allocations are done optimally so every student landed a job.

CASE STUDIES #4

ACADEMIA





 Microsoft
Partner



Microsoft
For Startups

SETsquared
PARTNERSHIP

Universities of Bath, Bristol,
Exeter, Southampton & Surrey



Co-Sell and Go To Market- Global

Accelerator

Incubator



Our Clients and Partners

OUR PARTNERS



AWARDS AND RECOGNITIONS



Founding Team



NINA ALAG SURI
FOUNDER & CEO

2nd Venture,
2 Ground-up Startups
3 Exits
21 years of running a
global HR and
executive search company



DR. JUSSI KEPPO
CO-FOUNDER

Associate Professor
Dean's Chair
NUS Business School
Univ Of Michigan
Visiting- Stanford, Harvard, MIT



DR. SATNAM ALAG
PRODUCT ADVISOR

VP Engineering,
Illumina
PhD Berkeley
Author –Collective
Intelligence in Action

Founding Team




Sri Harsha Allamraju
CTO



Zheng Zhi Yang
Lead Data Science





CLICK EACH SECTION TO VIEW A QUICK DEMO

EMPLOYERS PLATFORM DEMO



CANDIDATE PLATFORM DEMO

XOPA AI Integration
with MS Dynamics

LINKEDIN CHROME EXTENSION

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THANK YOU!